

Municipal Underwriters of West MI
4171 Wolverine Drive
Williamsburg, MI 49690
Toll Free 888-883-6391

May 08,2023

Connie Preston, Clerk
Elmwood Township
10090 Lincoln Road
Traverse City, MI 49684

Dear Connie:

Enclosed you will find a Summary of Coverage's and an Invoice for **Elmwood Township's** insurance renewal through the **Michigan Township Par Plan**. The renewal date is **06/01/2023**.

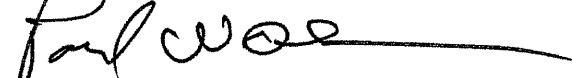
Presently, the structure of the Par Plan is better than ever, consisting of US Specialty Insurance Company. US Specialty Insurance Company's operating strategy is based on prudent capital management, and specializes in insuring specialty market business like the Michigan Township Participating Plan's program.

The Michigan Township Par Plan Grant Program is also available to all members, to date, **\$2,200,000** has been provided back to our members for the grant program. I am please to announce that your 2022 dividend was **\$1,126.26.00**

The quoted premium is **\$39,992.00** This an increase of **8%** over last years ending premium of **\$36,888.00**. **Blanet Property Values** have been increased **10%** at an annual cost of **\$1,724.00**. **Auto Physical Damage** was increased from **\$2,052,510.00** to **\$2,294,948.00** for an additional cost of **\$1,815.00**. The increase is driven by a number of factors, **Market conditions**, substantially increasing reinsurance costs and **5 years of loss runs** totaling **\$118,968**. **Loss Runs** are enclosed for your review.

If you have any questions regarding your insurance coverage's, please do not hesitate to contact me at **888-883-6391**. Your continued confidence of the Michigan Township Participatinglan is appreciated. It's been a privilege to have served **Elmwood Township's** insurance needs for the past **38 years**. **Your business is appreciated and important.**

Sincerely,



Paul W. Olson
Regional Risk Manager
MUWM

Municipal Underwriters of West MI Inc.

4171 Wolverine Drive
Williamsburg, MI 49690
888-883-6391
polson76@charter.net

Invoice

Date	Invoice #
5/8/2023	4467

Bill To
Connie Preston, Clerk Elmwood Charter Township 10090 Lincoln Road Traverse City, MI 49684-8487

Account #	Policy Number
	M23MTP80722-04

Effective Date	Expiration Date	Insurance Company	Type of Coverage	Charge
6/1/2023	06/01/2024	Michigan Township Par Plan	Package Plan	39,992.00

YOUR POLICY IS IN FULL FORCE AND PAYABLE ON EFFECTIVE DATE. IF NOT WANTED, PLEASE RETURN IMMEDIATELY.

Total	\$39,992.00
Payments/Credits	\$0.00
Balance Due	\$39,992.00

Fax #
231-421-3509

AUTOMOBILE CERTIFICATE OF NO FAULT PROTECTION

Entity Name: **ELMWOOD CHARTER TOWNSHIP**

NAME AND ADDRESS OF COMPANY

Entity Number: MI11442
Policy Number: M23MTP80722-04

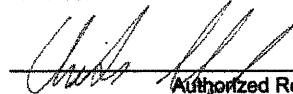
U.S. Specialty Insurance Company
13403 Northwest Freeway
Houston, TX 77040

Effective date: 06/01/2023
Expiration Date: 06/01/2024

An authorized Michigan insurer, certifies that is has issued a policy complying with Act 294, P.A. 1972, as amended for the described motor vehicle.

NAME OF AGENCY

By



Authorized Representative

HCC Public Risk
MUNICIPAL UNDERWRITERS OF WEST MI, INC.

(888)883-6391

on this 08 05 2023
Day Month Year

Year Description Vehicle Identification Number

Covers all vehicles owned by the member

Number of Vehicles: 8

Warning: Keep this certificate in your vehicle at all times. If you fail to produce it upon a police officer's request, you will be responsible for a civil infraction.

PENALTY FOR OPERATION WITHOUT INSURANCE

Michigan Law (MCLA 500.3101) requires that the owner or registrant of a Motor Vehicle registered in this state must have insurance or other approved security for the payment of no-fault benefits on the vehicle at all times. An owner or registrant who drives or permits a vehicle to be driven upon a public highway without proper insurance or other security is guilty of a misdemeanor.

An owner or registrant convicted of such misdemeanor shall be fined not less than \$200.00 nor more than \$500.00, or imprisoned for not more than 1 year, or both.

THIS FORM MUST BE PRESENTED AS EVIDENCE OF INSURANCE WITH YOUR APPLICATION FOR LICENSE PLATES, EITHER BY MAIL OR AT ANY SECRETARY OF STATE LICENSE PLATE BRANCH OFFICE. A PERSON WHO ISSUES OR SUPPLIES FALSE INFORMATION TO THE SECRETARY OF STATE OR USES AN INVALID CERTIFICATE OF INSURANCE IS GUILTY OF A MISDEMEANOR PUNISHABLE BY IMPRISONMENT FOR NOT MORE THAN 1 YEAR, OR A FINE OF NOT MORE THAN \$1,000.00, OR BOTH.

HCC Public Risk Claim Service, Inc.

Report Date: 5/5/2023 9:55:06 AM
 Individual Loss Run By Policy Period

File No.	Date	Major/Minor Code	DESCRIPTION	LOSS RESERVE	LOSS PAYMENT	EXPENSE RESERVE	EXPENSE PAYMENT	RECOVERY	TOTAL INCURRED
ELMWOOD CHARTER TOWNSHIP - MI11442									
Policy Period: 6/1/2018 to 6/1/2019									
189145	CL	11/4/2018	212-102 Comprehensive	\$0.00	\$79.95	\$0.00	\$0.00	\$0.00	\$79.95
189448	CL	9/18/2018	171-101 Zoning	\$0.00	\$65,000.00	\$0.00	\$29,055.81	\$0.00	\$94,055.81
				Report Totals For Policy Period:	\$65,079.95	\$0.00	\$29,055.81	\$0.00	\$94,135.76
Policy Period: 6/1/2020 to 6/1/2021									
199372	CL	4/6/2021	020-106 Vehicle Damage (\$0.00	\$5,152.92	\$0.00	\$0.00	\$0.00	\$5,152.92
199374	CL	4/6/2021	212-101 Collision	\$0.00	\$15,839.79	\$0.00	\$0.00	\$5,152.92	\$10,686.87
				Report Totals For Policy Period:	\$20,992.71	\$0.00	\$0.00	\$5,152.92	\$15,839.79
Policy Period: 6/1/2021 to 6/1/2022									
203851	CL	10/5/2021	194-109 Property Damage	\$0.00	\$500.00	\$0.00	\$0.00	\$0.00	\$500.00
				Report Totals For Policy Period:	\$500.00	\$0.00	\$0.00	\$0.00	\$500.00
Policy Period: 6/1/2022 to 6/1/2023									
VTP-22-36907	CL	9/9/2022	270-200 Misc - Boiler & Machinery	\$0.00	\$8,492.47	\$0.00	\$0.00	\$0.00	\$8,492.47
				Report Totals For Policy Period:	\$8,492.47	\$0.00	\$0.00	\$0.00	\$8,492.47
				Grand Totals For Report:	\$95,065.13	\$0.00	\$29,055.81	\$5,152.92	\$118,968.02

**MICHIGAN
TOWNSHIP
PARTICIPATING
PLAN**

SUMMARY OF COVERAGES

FOR

Elmwood Township 2023-2024

Presented By:
PAUL W. OLSON - RISK MANAGER
Municipal Underwriters of West MI Inc

Municipal Underwriters of West MI Inc.

SUPPORT/SERVICE COMPANIES

MARKETING AND SERVICE:

PAUL W. OLSON
Municipal Underwriters of West Michigan, Inc.
4171 Wolverine Drive
Williamsburg, MI 49690
1-888-883-6391 Michigan Watts
231-421-3509

TECHNICAL ADMINISTRATION:

Michigan Township Participating Plan
1700 Opdyke Court
Auburn Hills, Michigan 48326
(248) 371-3100 - LOCAL
(800) 783-1370 - MICHIGAN WATTS
(248) 371-3069 - FAX

RISK CONTROL ADMINISTRATION

MTPP Risk Control
1700 Opdyke Court
Auburn Hills, Michigan 48326
(248) 371-3100 - LOCAL
(800) 783-1370 - MICHIGAN WATTS
(248) 371-3091 - FAX

CLAIMS ADMINISTRATION

HCC Public Risk Claims
1700 Opdyke Court
Auburn Hills, Michigan 48326
(248) 371-3100 - LOCAL
(800) 783-1370 - MICHIGAN WATTS
(248) 371-3069 - FAX

Michigan Township Participating Plan

Municipal Underwriters of West MI Inc.

I. COMPREHENSIVE MUNICIPAL LIABILITY COVERAGE:*

Limit of Liability Per Occurrence	\$ 5,000,000
Limit of Liability Per Aggregate	\$ None
Deductible	\$ 0

ADDITIONAL INSURED:

1. **Any** member of the governing body of the Named Insured
2. **Any** member of boards or commissions of the Named Insured
3. **Any** elected or appointed official of the Named Insured
4. **Any** employee of the Named Insured – Including **Contracted Assessor**
5. **Any** volunteer

ADDITIONAL INCLUDED COVERAGES:

1. Public Officials **RESIDENCE AND PLACE OF EMPLOYMENT**
2. Premises Medical Payments - \$10,000 Limit/includes volunteers
3. Host Liquor Law Liability
4. Special Events Liability - Fireworks Liability by Endorsement
5. Governmental Professional Malpractice Liability
6. Incidental Medical Malpractice Liability
7. Sewer Back Up Liability- \$100,000 (Public Act 222)
9. Employee Benefit Liability- \$1,000,000 per Occurrence/\$3,000,000 Aggregate
10. Extended Bodily Injury and Property Damage Liability
11. Completed Operations
12. Property Legal Liability - \$500,000 Limit
13. Premises and Operations
14. Care, Custody and Control Coverage - \$25,000 per occurrence
15. Explosion, Collapse and Underground (exclusions deleted)
16. Vicarious Liability
17. Fellow Member Liability
18. Governmental Tort Immunity Waiver
19. Non-Owned and Hired Auto Liability Coverage
20. Non-Owned and Owned Watercraft Liability-under 26'in length
21. Personal Injury Protection Includes:
 - A. FALSE ARREST, DETENTION OR IMPRISONMENT
 - B. MALICIOUS PROSECUTION
 - C. WRONGFUL ENTRY OR EVICTION OR OTHER INVASION OF THE RIGHT OF PRIVATE OCCUPANCY
 - D. LIBEL, SLANDER, ORAL OR WRITTEN PUBLICATION
 - E. MENTAL ANGUISH & MENTAL INJURY

Municipal Underwriters of West MI Inc.

**PUBLIC OFFICIALS WRONGFUL ACT LIABILITY
(Errors & Omissions)**

Limit of Liability Per Occurrence:	\$ 5,000,000
Limit of Liability Aggregate:	\$ None
Deductible:	\$ 0

The following are areas of exposure to public officials and employees, which most generally are covered by a legal liability policy:

1. A decision or opinion of the municipal board
2. A decision or opinion of the fire & ambulance department
3. A decision or opinion of the zoning or planning board and zoning board of appeals
4. Restrictive Use Sublimit (**\$100,000**) Suits for Loss resulting from the insured controlling or restricting the use of private property, while not taking legal ownership of said property, we will cover such claims or suits subject to the sublimit. (**\$5,000**) Deductible on Restrictive Use
5. Decisions or opinions of Building, Electrical, Plumbing Inspectors and Contracted Assessors
6. Alleged negligence or incompetence on the part of any public official or employee including the failure to carry out duties.
7. Accusations regarding mismanagement of municipal owned assets
8. Inadequate supervision of voter registration & elections
9. Improper hiring or firing of employees
10. Failure to check auditing & accounting practices
11. Violation of Civil Rights: Civil Rights are defined as "means the deprivation of any rights, privileges, or immunities secured by the Constitution and laws, including discrimination based upon religion, race, color, national origin, age, gender (including sexual harassment, unwelcome sexual advance, request for sexual favors, and other verbal or physical conduct or communication of a sexual nature), height, weight, disability, or marital status"
12. Back Wages- \$25,000 per person
13. Non Monetary Damage Coverage \$50,000 Per suit/\$100,000 per policy Deductible \$5,000

Note: Failure of assured to provide or maintain valid insurance policies is not a covered exposure.

Municipal Underwriters of West MI Inc.

II. FLEET LIABILITY COVERAGE:	LIMITS
A. Bodily Injury & Property Damage [CSL]	\$ 5,000,000
B. Personal Injury Protection	Statutory
C. Personal Property Insurance	\$ 5,000,000
D. Uninsured Motorists	\$ 100,000
E. Non-owned & Hired Auto Liability	\$ 5,000,000
F. Mini-Tort Liability	\$ Included
G. Underinsured Motorists	\$ 100,000

III. FLEET PROPERTY COVERAGE:

Property limit \$ 2,294,948.00

A. Comprehensive \$ 1,000 ACV Deductible, Actual Cash Value

B. Collision \$ 1,000 Deductible, ACV, Broadened

Fire Trucks and Ambulances written on agreed amount endorsement

IV. INLAND MARINE COVERAGE:

Providing **ALL RISK, REPLACEMENT COST COVERAGE** for property and equipment while on or off the premises. **NO CO-INSURANCE**

Property limit \$ 265,000.00

Deductible \$ 500

SEE ATTACHED SCHEDULE

List of Vehicle

UTO D.	NEW COST	COMP. DED.	COLL. DED.	YEAR	DESCRIPTION	VIN NO.	VEHICLE TYPE	AUX RUNNING LIGHTS	ANTI-THEFT DEVICE	FIVE MPH BUMPER	TRACTION CONTROL
12	\$450,000	\$1,000	\$1,000	1994	International Pumper	7050	18-Fire Vehicles- Agreed Value	false	None	false	false
13	\$340,000	\$1,000	\$1,000	2000	KENWORTH TANKER	7467	18-Fire Vehicles- Agreed Value	false	None	false	false
14	\$27,510	\$1,000	\$1,000	2002	FORD F-250 4X4 WITH PLOW	1154	2-Trucks, Vans- ACV	false	None	false	false
15	\$489,000	\$1,000	\$1,000	2006	DASH PUMPER	6090	18-Fire Vehicles- Agreed Value	false	None	false	false
16	\$196,000	\$1,000	\$1,000	2016	Ford F-450 Ambulance	9124	17-Rescue Units- Agreed Value	false	None	false	false
17	\$250,000	\$1,000	\$1,000	2018	Ford F-550 Brush Rig	4871	18-Fire Vehicles- Agreed Value	false	None	false	false
18	\$495,000	\$1,000	\$1,000	2021	Spratan Metro Star	0280	18-Fire Vehicles- Agreed Value	false	None	false	false
19	\$47,438	\$1,000	\$1,000	2022	GMC Sierra K25	9459	2-Trucks, Vans- ACV	false	None	false	false

List of Inland Marine

	MODEL	DEPARTMENT	TYPE	VALUATION	LIMIT (\$)	SPEC. D.
IRATOR	AT FIREHALL	Fire	Commercial Articles	RC	\$55,000	None
GROUND EQUIPMENT	MISC.	Parks and Recreation	Commercial Articles	RC	\$50,000	None

Schedule Total	\$105,000
Miscellaneous Property and Equipment	\$60,000
Ancillary Equipment (Fire Department)	\$100,000
Contractors Equipment Rented from Others	
Grand Total	\$265,000

Municipal Underwriters of West MI Inc.

V. PROPERTY [FIRE] COVERAGE:

Total Blanket Building and Contents Limit	\$ 7,762,272.00
Deductible	\$ 1,000
Per Schedule on File with company	

A. Inflation Guard - 2.5% per quarter

B. Special Municipal Property Endorsement to include:

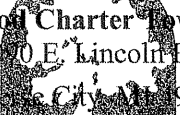
1. Personal Property off Premises - \$100,000
2. Personal Effects of Employees - \$ 1,000 per person
3. Transportation - \$50,000 Limit
4. Accounts Receivable- \$250,000
5. Flood Coverage- \$100,000, Earthquake Coverage- \$1,000,000
6. Loss of Business Income Coverage - \$500,000 per occurrence
7. Extra Expense Coverage - \$500,000 per occurrence
8. Newly Acquired and Constructed Property - \$1,000,000 180 Days
9. Underground Pipes, Flues or Drains- \$1,000,000
10. Power Surge Coverage - \$25,000 Limit
11. Glass Coverage- 00 Deductible Glass Breakage
12. Tree Removal - \$500 per tree and \$1,500 annual aggregate on covered losses
13. Law and Ordinance Coverage- Actual Sustained Loss
14. Fire Hydrants are covered for up to four losses at \$3,500 each. More coverage is available if scheduled
15. 1st Party Sewer and Drain Back up- \$25,000
16. Pollutant Clean up and Removal- \$10,000

VI. VALUABLE PAPERS AND RECORDS COVERAGE*:

Broad Form Coverage for the reconstruction of valuable papers and records \$250,000 year round limit of protection with \$0 deductible.

*** NOTE: Higher limits available upon request.**

Planning/ Zoning Department
planner@elmwoodmi.gov

**Elmwood Charter Township**
10070 E. Lincoln Rd.
Traverse City, MI 49684

Contact Information
Ph: (231) 946-0921
Fax: (231) 946-9320

To: Elmwood Township Board

From: Sarah Clarren, Planner/Zoning Administrator

Date: May 24, 2023

RE: Consideration - Floodplains Ordinance

In your packet is the proposed Ordinance.

This Ordinance was introduced to the Township Board on May 8, 2023. At that meeting, it was scheduled for consideration for May 30, 2023. There have been no changes to the text since the last meeting.

Recommended Motion: Motion to adopt Ordinance No. 2023-4, a Floodplain Ordinance that addresses the floodplain management provisions of the State Construction Code.

**ORDINANCE ADDRESSING FLOODPLAIN MANAGEMENT PROVISIONS OF
THE STATE CONSTRUCTION CODE**

Charter Township of Elmwood, Leelanau County

Ordinance Number 2023- 4

An Ordinance to affirm an enforcing agency to discharge the responsibility of the Charter Township of Elmwood located in Leelanau County, and to designate regulated flood hazard areas under the provisions of the State Construction Code Act, Act No. 230 of the Public Acts of 1972, as amended.

The Charter Township of Elmwood ordains:

Section 1. AGENCY DESIGNATED. Pursuant to the provisions of the state construction code, in accordance with Section 8b(6) of Act 230, of the Public Acts of 1972, as amended, the Building Official of the County of Leelanau is hereby designated as the enforcing agency to discharge the responsibility of the Charter Township of Elmwood under Act 230, of the Public Acts of 1972, as amended, State of Michigan. The County of Leelanau assumes responsibility for the administration and enforcement of said Act throughout the corporate limits of the community adopting this ordinance.

Section 2. CODE APPENDIX ENFORCED. Pursuant to the provisions of the state construction code, in accordance with Section 8b(6) of Act 230, of the Public Acts of 1972, as amended, Appendix G of the Michigan Building Code shall be enforced by the enforcing agency within the jurisdiction of the community adopting this ordinance.

Section 3. DESIGNATION OF REGULATED FLOOD PRONE HAZARD AREAS. The Federal Emergency Management Agency (FEMA) Flood Insurance Study (FIS) Entitled "The Flood Insurance Study for Leelanau County, All Jurisdictions", effective June 7, 2023 and the Flood Insurance Rate Map (FIRM) panels contained on index panel 26089CIND0B, effective June 7, 2023 are adopted by reference for the purposes of administration of the Michigan Construction Code, and declared to be a part of Section 1612.3 of the Michigan Building Code, and to provide the content of

the "Flood Hazards" section of Table R301.2(1) of the Michigan Residential Code.

Section 4. REPEALS. All ordinances inconsistent with the provisions of this ordinance are hereby repealed.

Section 5. PUBLICATION. This ordinance shall be effective after legal publication and in accordance with the provisions of the Act governing same.

Adopted this ____ day of _____ 2023

This ordinance duly adopted on _____ at a regular meeting of the Charter Township of Elmwood Board of Trustees and will become effective upon publication.

Signed on: _____ by _____

Connie Preston,

Clerk of the Charter Township of Elmwood

Attested on: _____ by _____

Jeff Shaw,

Supervisor of the Charter Township of Elmwood

Published TBD



Connecting Communities. *Faster*

Dear Jeff Shaw,

Thank you for considering Michigan Broadband Services for your Fiber Internet and Phone needs. We are excited to work on this project with you. We know that you have choices when it comes to these essential business services, and we appreciate your time reviewing your options with us.

Our Commitment to You

For more than 110 years, Upper Peninsula Telephone Company has provided Northern Michigan with state-of-the-art telephone and internet solutions. Michigan Broadband Services was developed as an extension of UPTC to bring the same level of customer care and industry expertise to the Traverse City area. We have a team of fully certified and local technical support engineers who have worked hard to build an extensive network of Fiber Optic Services throughout our community. We are committed to the continued expansion of our fiber footprint to new areas every year to better service both our residential and commercial clients. As active members of the communities we serve, it is our commitment to you that we will always find solutions that are in the best interest of both our community and our customers.

Our Solutions

The solutions we offer are the result of a well thought out and custom engineered solution for your business. Our team of industry professionals will work together with you to build the best solutions that meet both your business needs today and develop plans to achieve your long-term, future goals.

Our Services

We are focused on maintaining our client's connectivity and networks 24/7/365. We are constantly investing in our networks to achieve the highest level of service in our industry. Our world-class support is one of the many reasons that our client base continues to choose to stay with us versus our competitors. We are quick to respond and correct all service affecting issues. We continuously offer new, innovative products and services because we know business demands are higher now than ever before for your organization.

Our Products

The products we choose are centered around the concept that Michigan Broadband offers leading edge technologies, not bleeding edge technologies. Only fully vetted, high-performance products are available through MBBS.

Conditions for Quotes and Supporting Sales Material

Our pricing is structured so that your company will get the most competitive option available in all markets that we serve. Quotes and supporting materials will be honored for 30 Days from the date of presentation. The material and information enclosed is proprietary in nature as we prepare each solution on a case-by-case basis. This is not to be shared with anyone other than the intended audience. Any pricing changes that occur after the 30-Day period will be updated per your request until a decision is reached regarding the project or associated scope of work is agreed upon. The following is our recommendation for:

Business Name: Elmwood Township

Business Address: 10090 East Lincoln Road, Traverse City MI 49684

Contact Name: Jeff Shaw

Contact Phone Number: (231) 946-0921

Product	Quantity	Price	MRC / Monthly Recurring Fees	NRC / Install Charges
ProFiber Internet 300M x 300M	1	\$349.00	\$349.00	\$0.00
ProFiber Internet 200M x 50M	1	\$79.00	\$79.00	\$0.00
ProPhone Hosted IP	3	\$20.00	\$60.00	\$0.00

The above is a budgetary quote. These are not final numbers and are pending a site survey

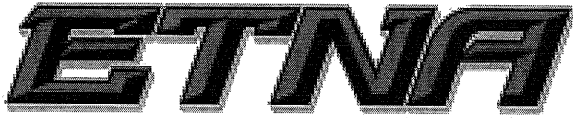
TERM: 36 Month Agreement

**Prepared By: Gail Grayson
(231) 631-2688**

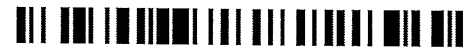
gail.grayson@michbbs365.com

If you have questions, need revisions, or there is any other way we can help please feel free to contact me directly. Quotes are good for 30 days.

Thank you,
Gail Grayson



ETNA SUPPLY - TRAVERSE CITY
 1969 W. SOUTH AIRPORT RD.
 TRAVERSE CITY, MI 49686-5904
 231 947 1300
 Fax 231 947 3555



Quotation

QUOTE DATE	QUOTE NUMBER
05/03/2023	S105080800
ETNA SUPPLY PO BOX 772107 DETROIT, MI 48277-2107 P-616 248 9182 F-616 245 9940	PAGE NO.
	1 of 1

QUOTE TO:

SHIP TO:

JEG PETOSKEY
 601 PORTER ST
 PETOSKEY, MI 49770-2848

JEG PETOSKEY
 4745 N US 31
 CENTRAL LAKE, MI 49622

CUSTOMER NUMBER	JOB NAME / PO NUMBER	JOB NAME / RELEASE NUMBER	SALESPERSON	
4654	ELMWOOD		Alan Notenbaum	
WRITER	SHIP VIA	TERMS	EXPIRE DATE	FREIGHT EXEMPT
Randy Coleman	TRAVERSE	Cash Disc 10th Net	05/06/2023	No
ORDER QTY	DESCRIPTION		UNIT PRICE	EXT PRICE
2ea	<div style="border: 1px solid black; padding: 5px;"> <p align="center">SHIPPING INSTRUCTIONS</p> <p>DELIVERY DATE: DELIVERY TIME: CONTACT NAME: CONTACT #: ADD'L INSTR:</p> </div>		2094.706/ea	4189.41
	<p>ELKAY VRC8WSK WATER COOLER WITH BOTTLE FILLER *Nonstock - Restock Policy Applies* Pn: 168521</p>			

This Quotation is expressly conditioned and controlled by Seller's standard terms and conditions of sale found at www.etnasupply.com/tcsale. All other terms are expressly rejected. To the extent there is a conflict between any of the terms appearing on the face of this Quotation and ETNA's Standard Terms, the terms appearing on the face of the Quotation control. TAXES ARE NOT INCLUDED ON THIS QUOTE!

Prices are firm for 3 days. Price subject to change after 3 days.

Subtotal	4189.41
S&H Charges	0.00
Amount Due	4189.41

3. HVAC demolition
4. Concrete work – scanning, cutting, removal, replacement
5. Excavation and backfill
6. Fire Protection
7. Painting
8. Structural steel work
9. Electrical work
10. Premium time labor
11. Seismic restraints
12. Water, sewer, or gas service, assessment, or fees
13. Temporary services or fees
14. Toilet accessories
15. Architectural work, cut and patch of floors, walls, ceilings, and roofs
16. Hazardous material identification, testing, abatement, or disposal
17. Undisclosed site conditions
18. Performance and payment bonds

Clarifications:

1. All isolation valves are assumed to be in good working order. Any repairs or replacements will be performed at current time and material rates.
2. This Proposal assumes that the existing structure and utilities are properly sized, in good mechanical condition, and have sufficient capacity to handle the new intended loads. Any infrastructure upgrades or existing utility relocations will require Customer approval before proceeding on a time and material basis or as additionally quoted.

Tax:

1. For taxable projects, applicable taxes have been included in this Proposal.
2. For non-taxable projects, no sales tax has been included in this Proposal. For partially taxable projects, partial sales tax has been included in this Proposal. Both non-taxable and partially taxable projects require the Customer to issue a valid States Sales and Use Tax exemption certificate to receive the tax exemption. If this certificate is not provided to JEG prior to Contract award, full state sales and use tax will be added to the Proposal and Contract prior to acceptance.

This Proposal is subject to JEG's Customer Terms and Conditions which are incorporated by reference and accessible at www.johngreen.com. Please contact us if you have any questions regarding this Proposal.

Thank you for your consideration.