

Amber Weber

From: William Campbell <bcampbell@sigautogroup.com>
Sent: Wednesday, June 22, 2022 5:53 PM
To: Amber Weber
Subject: Re: Vehicle Quote
Attachments: LCBD 2022 Ranger.doc

Amber,

Cutoff on the 2022 Ranger was on 5-20-2022, and the order bank with pricing will not be available until late July early August. I have an option for you, and I would recommend taking advantage. Ford has said we are going to see some significant price increases coming for 2023 MY. I have (3) Crew Cab 101A Package Rangers in the order bank that are not spoken for. They have the full 4 doors instead of the 1/2 doors and a 5' bed. They are not scheduled yet, and probably won't be until September/October, but they will be the less expensive and soonest route of seeing a truck. Price is \$28,587.00 ea, and please see attached spec.

Bill Campbell
Fleet and Government Sales Manager
Signature Ford
1960 E Main St
Owosso, MI 48867
Phone: 888.923.5338
Fax: 517.625.5832
Website: www.signaturefordfleet.com

From: Amber Weber <aweber@leelanau.gov>
Sent: Wednesday, June 22, 2022 3:30 PM
To: William Campbell <bcampbell@sigautogroup.com>
Subject: Vehicle Quote

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Good Afternoon Bill,

I'm exploring the possibility of purchasing two more Ford Ranger XLs. Could you please provide an estimate for what this would cost?

Thank you,

Amber Weber

Building Official
Leelanau County Department of Building Safety
8527 E Government Center Drive, Suite 109
Suttons Bay, MI 49682
(231) 256-9806

2022 Ranger Super Cab, Super Crew XL Major Standard Equipment

MECHANICAL

- 2.3L EcoBoost® Engine with Auto Start-Stop Technology
- 4x4 Electronic-Shift-On-the-Fly (ESOF) – NA w/PU Box Delete (R1A)
- Axle, Front – Independent Front Suspension (IFS)
- Brakes – Anti-Lock Brake System (ABS)
- Electronic Power-Assist Steering (EPAS) 4x4 only
- Electronic Ten-Speed Automatic Transmission
- Jack
- SelectShift® Automatic Transmission
- Shock Absorbers, Gas – Front and Rear
- Springs, Front – Coil
- Springs, Rear – Leaf, Two-Stage Linear Rate

EXTERIOR

- Black Wheel Lip Molding
- Black Mesh Grille w/Black Surround
- Cargo Lamp – Integrated with Center High-mounted Stop Lamp (CHMSL)
- Easy Fuel® Capless Fuel-Filler – NA w/PU Box Delete (R1A)
- Locking Fuel Cap – PU Box Delete Only
- Exhaust – Single Rear
- Fuel Tank – Standard Range 18 Gallon
- Fully Boxed Steel Frame
- Handles, Black – Door and Tailgate
- Hooks – Pickup Box Tie-Down, four (4) – NA w/PU Box Delete (R1A)
- Hooks – Front Tow 4x4, two (2)
- Mirrors, Sideview – Manual-folding, Manual Glass with Black Skull Caps and Integrated Spotter Mirrors
- Ranger XL Fender Badge
- Spare Tire Carrier – Rear Under Frame
- Spare Tire (Full-Sized) – NA w/PU Box Delete (R1A)
- Steel Bumper, Front & Rear – Black – Rear NA w/PU Box Delete (R1A)
- Tailgate – Manual Locking – NA w/PU Box Delete (R1A)
- Tires – P255/70R 16" A/S BSW
- Towing TBD lb – Tow bar only
- Trailer Sway Control
- Trailer Towing – 4-pin wiring, ball mounting provisions in rear bumper
- Wheels – 16" Silver Steel
- Windshield wipers – Intermittent Speed

INTERIOR/COMFORT

- 2.3" Productivity Screen in Instrument Cluster
- 3.5" LCD Display in Center Stack
- Black Vinyl Floor Covering
- Cupholders
- Dome Light
- Locking Glove Box
- Manual Air Conditioning, Single Zone
- Power door unlock and lock
- Powerpoint 12V – Front (2), Rear (1)

- Rear-window with Fixed Glass
- Seat, Front
- 8-Way Manual Adjustment Drivers Seat w/Lumbar
- 6-Way Manual Adjustment Passenger Seat
- Bucket Seats
- Manual Reclining Seats (included w/Driver and Passenger)
- Vinyl Trim
- Flow-through console with shifter
- Seat, Rear
- Armrest (SuperCrew®)
- Bench Seat (SuperCrew®)
- Removable Cushions (SuperCab)
- Under seat storage
- Sliding Visor, Driver & Passenger
- Steering Wheel, Black Urethane – Manual Tilt/Telescoping and Manual Locking
- Vinyl Console Lid
- Windows
- Power Front/Rear Windows (SuperCrew®)
- Power Front Windows (SuperCab)
- One-Touch Up/Down Driver Window

SAFETY/SECURITY

- Airbags
- Driver and Passenger Front Airbags
- Safety Canopy® side-curtain airbags
- Belt-Minder® (front safety belt reminder)
- Daytime Running Lamps (DRL)
- Halogen Headlamps w/amber turn indicator glass
- LATCH (Lower Anchors and Tether Anchors for Children)
- My Key
- Reflector, Wiper-Activated Headlamps
- SecuriLock® Passive Anti-Theft System
- Tire Pressure Monitoring System (TPMS)

DRIVER ASSIST

- Autolamp – Auto On/Off Headlamps
- Pre-Collision Assist with Automatic Emergency Braking (AEB) (Pedestrian Detection, Forward Collision Warning, Dynamic Brake Support)
- Rear View Camera – NA w/PU Box Delete (R1A)

FUNCTIONAL

- AM/FM stereo w/Bluetooth Pass Thru and 4 Audio Speakers
- Extended Service Interval Monitor
- FordPass™ Connect
- 4G LTE Wi-Fi® hotspot connects up to 10 devices
- Remotely start, lock and unlock vehicle²
- Schedule specific times to remotely start vehicle
- Locate parked vehicle
- Check vehicle status

Note: Ford Telematics™ Prep included for Fleet ONLY: FordPass™ Connect enables telematics services through authorized partners. Activate at www.fleet.ford.com or call 888-459-0255.

- USB Port – one (1)

XL 100A Super Crew 126.8" WB 5 Ft. Box

[X] Base Price R4F, 4x4 (2.3L 4 cyl. EcoBoost Engine w/ Electronic 10-Spd. Transmission) 99H/44U

\$27,452.00

<u>Available Options</u>	<u>Option Code</u>	<u>Price</u>
[] Cloth Front Bucket Seats	QH	N/C
[x] <u>XL Mid Package</u>	101A	1135.00
<ul style="list-style-type: none"> • Cruise Control • Day/Night Rearview Mirror • Perimeter Anti-Theft Alarm • Power Glass Sideview Mirrors • Remote Key Fob w/Tailgate Lock • 6 Audio Speakers • SYNC® Enhanced Voice Recognition Communications and Entertainment System with (911 Assist®, 4.2" LCD Display in Center Stack, Applink®, and Smart Charging USB Port – one (1)) 		
[] <u>Ford Co-Pilot360 Assist Package (Only Available w/101A Pkg)</u>	67G	625.00
<ul style="list-style-type: none"> • Auto-High Beams Headlamps • BLIS® (Blind Spot Information System) w/Cross-Traffic Alert and Trailer Tow Monitoring • Lane-Keeping System (Lane-Keeping Aid, Lane-Keeping Alert and Driver Alert System) • Pre-Collision Assist with Automatic Emergency Braking (AEB) (Pedestrian Detection, Forward Collision Warning, Dynamic Brake Support) 		
[] <u>STX Appearance Package (Only Available w/101A Pkg)</u>	76F	1095.00
<ul style="list-style-type: none"> • 17" Silver-Painted Aluminum Wheel • Premium Cloth Bucket Seats • Box Decal (NA with FX4 Off-Road Pkg 914) • Fog Lamps 		
[] <u>FX4 Off-Road Package (Only Available w/101A Pkg and STX Pkg (76F) 914</u>	914	1295.00
<ul style="list-style-type: none"> • 4x4 Only • 4x4 "FX4 Off-Road" bodyside decal • 17" Off-Road OWL Tires (TGT) • Electronic-Locking Rear Differential • Exposed Steel bash plate • Off-Road Screen in Cluster • Off-Road tuned suspension • Remove front air dam • Skid Plates: Radiator, Electronic Power-Assist Steering (EPAS), fuel tank, and transfer case • Terrain Management System™ • Trail Control™ 		
[] <u>Chrome Appearance Package (Not Available w/STX Pkg (76F)</u>	76H	365.00
<ul style="list-style-type: none"> • Chrome Front & Rear Bumper • Fog Lamps • Wheel-lip Molding, Body-Color 		
[] <u>XL Power Equipment Group (Included in 101A Package)</u>	67F	355.00
<ul style="list-style-type: none"> • Perimeter Alarm • Power Glass Sideview Mirrors • Remote Key Fob • Remote Tailgate Lock 		
[] <u>Trailer Tow Package</u>	53R	495.00
<ul style="list-style-type: none"> • 4-pin/7-pin wiring harness • Class IV trailer hitch receiver 		
[] <u>SYNC®3 (Only Available w/101A Package)</u>	58M	350.00
<ul style="list-style-type: none"> • Enhanced Voice Recognition Communications and Entertainment System • 911 Assist® • 8" LCD Capacitive Touchscreen in Center Stack with Swipe Capability • Applink® • Apple CarPlay® and Android Auto Compatibility • Smart Charging USB Port – two (2) <p>Note: Includes Dual-Zone Electronic Climate Control (DEATC), Privacy Glass w/Rear Defrost and SiriusXM® Satellite Radio</p>		
[] <u>Bed Utility Package</u>	86Q	395.00
<ul style="list-style-type: none"> • Bedliner – Plastic Drop-in • 12V Power Plug 		
[] <u>2nd Row Seat Delete (Super Cab Only)- Credit</u>	87A	(-215.00)
[] <u>110V AC Power Outlet (Only Available w/101A Package)</u>	55K	120.00
[] <u>Electronic-Locking Rear Differential</u>	X73	420.00
[] <u>Carpet Flooring w/Floor Mats</u>	16E	145.00
[] <u>Engine Block Heater</u>	41H	80.00
[] <u>Front License Plate Holder</u>	153	N/C
[] <u>Manual-Sliding Rear Window w/ Privacy Glass with Defroster</u>	43D	225.00

[] Running Boards – 5” Rectangular - Black	18Y	635.00
[] Tonneau Pickup Box Cover – Soft Folding	94D	525.00
[] Tonneau Pickup Box Cover – Hard Folding	94E	995.00
[] Tonneau Pickup Box Cover – Retractable	94J	1695.00
[] SecuriCode™ Keyless-Entry Keypad	63C	95.00
[] Splash Guards/Mud Flaps Front and Rear	17B	130.00
[] Pickup Box Extender (Not Available w/Bed Utility Package-86Q)	94B	295.00
[] Spray-In Bedliner	86S	495.00
[] 17” Silver-Painted Aluminum Wheels w/LT 265/65 R17 A/T OWL Tires	64Y/TEW	610.00
[] Back up Alarm System	60H	140.00
[] Reverse Sensing System (Only Available w/101A Package)	55U	110.00
[] LED Warning Strobes by Sound Off Signal – Amber (Ford Accessory); includes center high-mounted stop light bar and two (2) forward facing interior mounted lights	66F	650.00
[] LED Warning Strobes by Sound Off Signal – Amber/White with rear work light feature (Ford Accessory); includes center high-mounted stop light bar and two (2) forward facing interior mounted lights.	66G	695.00

Note: Rear white lights can be turned on solid to provide additional work area lighting

TOTAL \$28,587.00 ea

Colors & Trim Availability:

<u>Exterior</u>	<u>Interior</u>	
	<u>(Ebony) (SH)</u>	
Shadow Black	(G1)	[]
Oxford White	(YZ)	[x]
Race Red	(PQS)	[]
Iconic Silver	(JS)	[]
Carbonized Gray	(M7)	[]
Velocity Blue	(E7)	[]